

# Q1 2023 Quarterly Results

TRESU Investment Holding A/S

28 March 2023

# General information

- The interim financial report appended to this presentation is prepared in accordance with IAS 34 'Interim Financial Reporting' as adopted by the EU and additional Danish disclosure requirements for interim financial reports of listed companies.
- IFRS 16 Leases standard are implemented as of January 2019.
- The interim financial report has neither been audited nor reviewed
- The statement of profit or loss in this presentation is complemented with a bridge to Adjusted EBITDA for comparability with prior periods.
- Please refer to the interim financial report, including the notes to the financial statements, for full details
- This presentation and report will be available at [www.tresu.dk/investor-relations](http://www.tresu.dk/investor-relations)

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# Executive summary

## Q1 '23 results and order intake

- Q1 '23 revenue and adj. EBITDA of DKK 91.5m and DKK -12.8m
- Order intake of DKK 73.7m
- Liquidity available is on the level of DKK 25.7m and supportive of the growth strategy in combination with the bank guarantee line of DKK 50m which we are in the process to prolong.
- Still challenged by the global supply crisis causing longer delivery time and extra efforts in all function as well as higher prices on raw materials and components, which is converted into higher sales prices

## Outlook 2023

- High order book of DKK 266.4m and focus at the pipeline
- Continued focus on profitable growth and cost structure
- 2023 guidance revenue growth in the area of 30-40% and adj. EBITDA margin in the area of 7-12%

# Q1 '23 result

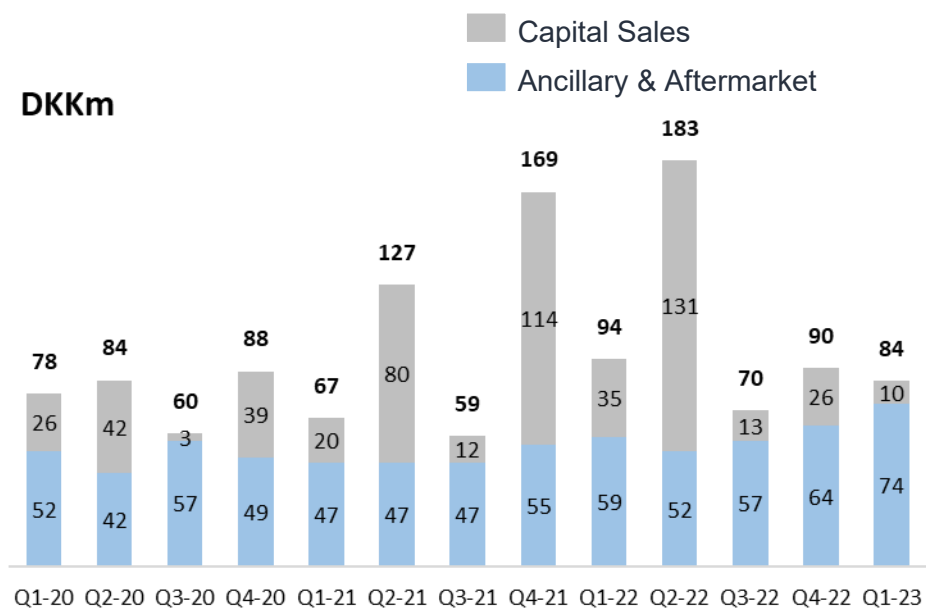
| DKKm                              | Q1<br>2023    | Q1<br>2022    | YTD<br>2023   |
|-----------------------------------|---------------|---------------|---------------|
| <b>Revenue</b>                    | <b>91,5</b>   | <b>84,9</b>   | <b>91,5</b>   |
| Production costs                  | (85,3)        | (78,6)        | (85,3)        |
| <b>Gross profit/(loss)</b>        | <b>6,2</b>    | <b>6,3</b>    | <b>6,2</b>    |
| Distribution costs                | (10,4)        | (9,9)         | (10,4)        |
| Administrative costs              | (8,5)         | (7,9)         | (8,5)         |
| Other operating income            | 0,0           | 0,0           | 0,0           |
| Other operating expenses          | 0,0           | 0,0           | 0,0           |
| <b>Operating profit/(loss)</b>    | <b>(12,7)</b> | <b>(11,5)</b> | <b>(12,7)</b> |
| <b>Adjustments</b>                |               |               |               |
| D&A                               | 1,8           | 1,8           | 1,8           |
| NRI                               | 0,1           | 0,4           | 0,1           |
| PPA depreciations                 | 9,6           | 11,6          | 9,6           |
| Impairment losses                 | 0,0           | 0,0           | 0,0           |
| IFRS 16 depreciations on leases   | 2,1           | 2,5           | 2,1           |
| <b>Adjusted EBITDA (non IFRS)</b> | <b>0,9</b>    | <b>4,8</b>    | <b>0,9</b>    |

## Comments

- Q1 '23 revenue and adj. EBITDA of DKK 91.6m and DKK -12.7m (-13.9% margin)
- Net debt of DKK 493.6m by end of Q1 '23 (DKK 430.2m by end of Q4 '22).
- Liquidity is available for DKK 25.7m in Q1 '23 (DKK 112.1m by the end of Q4 '22). Focus is continuously on projects execution, supplier payments and collection of customer payments.

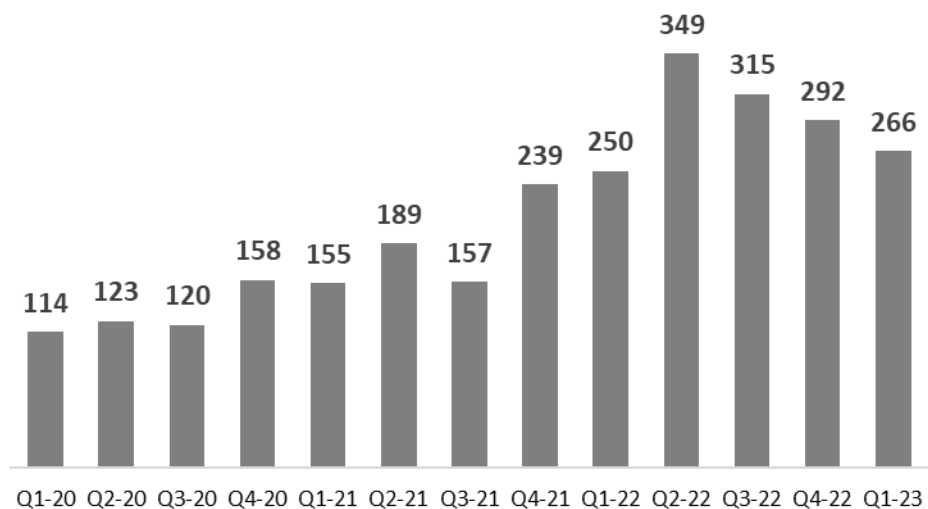
## Order intake and order book development

### Order intake



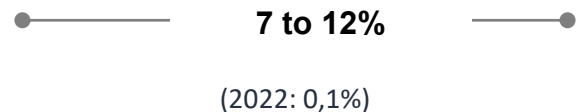
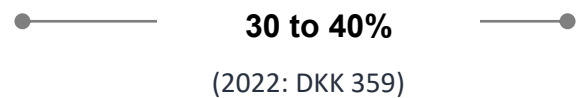
### Order book

DKKm



# Financial Outlook for 2023

| 2023 Key metrics                  | Drivers  |
|-----------------------------------|--|
| <p><b>Revenue growth</b></p>      | <ul style="list-style-type: none"> <li>• Healthy backlog and capital sales pipeline</li> <li>• Ancillary Systems to OEM customers</li> <li>• Aftermarket &amp; Service growth</li> </ul> |
| <p><b>Adj. EBITDA margin</b></p>  | <ul style="list-style-type: none"> <li>• Revenue growth</li> <li>• Cost consciousness, scalability</li> <li>• Supply chain efficiencies</li> <li>• Improve project execution</li> </ul>  |
| <p><b>Available liquidity</b></p> | <ul style="list-style-type: none"> <li>• EBITDA growth</li> <li>• NWC focus</li> </ul>   |



Neutral cash flow generation from ordinary operating activities

# Appendix

# Statement of profit or loss

| DKKm                                | Q1<br>2023    | Q4<br>2022     | YTD<br>2023   |
|-------------------------------------|---------------|----------------|---------------|
| <b>Revenue</b>                      | <b>91,5</b>   | <b>91,6</b>    | <b>91,5</b>   |
| Production costs                    | (85,3)        | (181,6)        | (85,3)        |
| <b>Gross profit/(loss)</b>          | <b>6,2</b>    | <b>(90,0)</b>  | <b>6,2</b>    |
| Distribution costs                  | (10,4)        | (12,2)         | (10,4)        |
| Administrative costs                | (8,5)         | (17,2)         | (8,5)         |
| Other operating income              | 0,0           | 1,4            | 0,0           |
| Other operating expenses            | 0,0           | 0,0            | 0,0           |
| <b>Operating profit/(loss)</b>      | <b>(12,7)</b> | <b>(118,0)</b> | <b>(12,7)</b> |
| Financial income                    | 0,2           | (0,8)          | 0,2           |
| Financial expenses                  | (11,5)        | (11,7)         | (11,5)        |
| <b>Profit/(loss) before tax</b>     | <b>(24,0)</b> | <b>(130,5)</b> | <b>(24,0)</b> |
| Tax on profit/(loss) for the period | 2,1           | 15,7           | 2,1           |
| <b>Profit/(loss) for the period</b> | <b>(21,9)</b> | <b>(114,8)</b> | <b>(21,9)</b> |



# Statement of financial position

| Assets, DKKm                                     | Mar-23       | Dec-22       |
|--|--------------|--------------|
| Goodwill   | 99,0         | 99,0         |
| Completed development projects                   | 23,2         | 24,2         |
| Patents and licenses                             | 127,2        | 131,0        |
| Brand  | 37,9         | 37,9         |
| Customer relationship                            | 54,3         | 59,0         |
| <b>Intangible assets</b>                         | <b>341,6</b> | <b>351,1</b> |
| Plant and machinery                              | 26,2         | 26,2         |
| Other fixtures and fittings, tools and equipment | 5,3          | 4,9          |
| Leasehold improvements                           | 2,6          | 2,8          |
| Finance lease - NC                               | 84,2         | 85,8         |
| <b>Property, plant and equipment</b>             | <b>118,3</b> | <b>119,7</b> |
| Deposits   | 10,1         | 10,1         |
| <b>Other non-current assets</b>                  | <b>10,1</b>  | <b>10,1</b>  |
| <b>Non-current assets</b>                        | <b>470,0</b> | <b>480,9</b> |
| Inventories                                      | 74,9         | 73,2         |
| Trade receivables                                | 40,7         | 38,6         |
| Contract work in progress                        | 24,9         | 19,5         |
| Tax receivables                                  | 3,3          | 0,0          |
| Other short-term receivables                     | 5,0          | 4,5          |
| Prepayments                                      | 1,9          | 2,8          |
| <b>Receivables</b>                               | <b>150,7</b> | <b>138,6</b> |
| Cash   | 7,4          | 23,7         |
| <b>Current assets</b>                            | <b>158,1</b> | <b>162,3</b> |
| <b>Assets</b>                                    | <b>628,1</b> | <b>643,2</b> |

| Liabilities, DKKm                              | Mar-23         | Dec-22         |
|--|----------------|----------------|
| Contributed capital                            | 2,9            | 2,9            |
| Other reserves                                 | 2,4            | 3,3            |
| Retained earnings                              | (176,1)        | (154,1)        |
| <b>Equity</b>                                  | <b>(170,8)</b> | <b>(147,9)</b> |
| Provisions for deferred tax                    | 49,7           | 51,3           |
| Other provisions                               | 19,9           | 19,9           |
| Corporate bonds                                | 436,1          | 434,2          |
| Finance lease liabilities                      | 76,8           | 78,4           |
| Other payables                                 | 8,5            | 8,6            |
| <b>Non-current liabilities</b>                 | <b>591,0</b>   | <b>592,4</b>   |
| Current portion of long-term lease liabilities | 10,4           | 10,4           |
| Bank debt                                      | 64,9           | 19,7           |
| Payable group company                          | 0,2            | 0,2            |
| Contract liabilities                           | 51,9           | 83,1           |
| Prepayment customers                           | 12,7           | 8,8            |
| Trade payables                                 | 40,9           | 40,1           |
| Income tax payable                             | 0,0            | 7,9            |
| Other payables C                               | 26,8           | 28,5           |
| <b>Current liabilities</b>                     | <b>207,9</b>   | <b>198,7</b>   |
| <b>Total liabilities</b>                       | <b>798,8</b>   | <b>791,1</b>   |
| <b>Equity and liabilities</b>                  | <b>628,1</b>   | <b>643,2</b>   |

# Statement of cash flows

| DKKm   | Q1<br>2023    | Q4<br>2022   | YTD<br>2023   |
|--|---------------|--------------|---------------|
| Operating profit/loss                                    | (12,8)        | (118,0)      | (12,8)        |
| Amortisation, depreciation                               | 11,4          | 14,2         | 11,4          |
| Impairment losses  | 0,0           | 75,0         | 0,0           |
| Other provisions   | 1,9           | 13,8         | 1,9           |
| Working capital changes                                  | (38,3)        | 30,6         | (38,3)        |
| <b>Cash flows from ordinary operating activities</b>     | <b>(37,8)</b> | <b>15,6</b>  | <b>(37,8)</b> |
| Financial income received                                | 0,1           | (0,8)        | 0,1           |
| Financial expenses paid                                  | (7,8)         | (5,8)        | (7,8)         |
| Income taxes refunded/paid                               | (11,2)        | 0,0          | (11,2)        |
| <b>Cash flows from operating activities</b>              | <b>(56,7)</b> | <b>9,0</b>   | <b>(56,7)</b> |
| Acquisition etc. of intangible assets                    | (1,3)         | (0,3)        | (1,3)         |
| Acquisition etc. of property, plant and equipment        | (1,1)         | (0,9)        | (1,1)         |
| Acquisition etc. of financial fixed assets               | 0,0           | (0,1)        | 0,0           |
| Proceeds from disposal of financial fixed assets         | 0,0           | 3,5          | 0,0           |
| Disposal of property, plant and equipment                | 0,0           | (0,5)        | 0,0           |
| <b>Cash flows from investing activities</b>              | <b>(2,4)</b>  | <b>1,7</b>   | <b>(2,4)</b>  |
| Proceeds from (repayments of) related party borrowings   | 0,0           | 0,2          | 0,0           |
| Leasing  | (2,4)         | (2,4)        | (2,4)         |
| Repayment of bank debt                                   | 64,9          | (29,3)       | 64,9          |
| Capital increase   | 0,0           | 29,7         | 0,0           |
| <b>Cash flows from financing activities</b>              | <b>62,5</b>   | <b>(1,8)</b> | <b>62,5</b>   |
| <b>Increase/decrease in cash and cash equivalents</b>    | <b>3,4</b>    | <b>8,9</b>   | <b>3,4</b>    |
| Cash and cash equivalents at the beginning of the period | 4,0           | 14,8         | 4,0           |
| <b>Cash and cash equivalents end of the period</b>       | <b>7,4</b>    | <b>23,7</b>  | <b>7,4</b>    |
| Cash   | 7,4           | 23,7         | 7,4           |
| <b>Cash and cash equivalents end of the period</b>       | <b>7,4</b>    | <b>23,7</b>  | <b>7,4</b>    |

**TRESU Investment Holding A/S**

**Venusvej 44**

**6000 Kolding**

**Company Reg. No. 37553727**

**Interim financial report**

**Q1 2023**

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## **Statement by the Board of Directors and the Executive Board on the interim financial report**

The Board of Directors and the Executive Board have today considered and approved the interim financial report of TRESU Investment Holding A/S for the period from 1 January to 31 March 2023.

The interim financial report is prepared in accordance with IAS 34 'Interim Financial Reporting' as adopted by the EU and additional Danish disclosure requirements for interim financial reports of listed companies. The interim financial report has neither been audited nor reviewed.

In our opinion, the interim financial report gives a true and fair view of the Group's financial position as at 31 March 2023 and the results of their operations and cash flows for the period from 1 January 2023 to 31 March 2023.

In our opinion, the management commentary includes a fair representation of the development in the Group's business and financial matters, the results for the quarter and of the Group's financial position and the financial position as a whole for the entities included in the consolidated financial statements.

In addition to the disclosures in the interim financial report, no changes in the Group's most significant risks and uncertainties have occurred relative to what was disclosed in the Annual report 2022.

Kolding, Denmark, 30 May 2023

### **Executive Board**

Christian Jacob Flarup

CEO

Torben Børsting

CFO

### **Board of Directors**

Jean-Marc Lechêne

Chairman

Ola Harald Erici

Stephan Plenz

Søren Dan Johansen

## Management commentary

|  | Q1 2023   | Q1 2022  | 1/1-31/3<br>2023 | 1/1-31/3<br>2022 | Year<br>2022 |
|--|-----------|----------|------------------|------------------|--------------|
| <b>Key figures (DKK'000)</b>                 |           |          |                  |                  |              |
| Revenue                                      | 91.459    | 84.900   | 91.459           | 84.900           | 359.000      |
| Gross profit/loss                            | 6.197     | 6.300    | 6.197            | 6.300            | (68.600)     |
| Operating profit/loss                        | (12.758)  | (11.500) | (12.758)         | (11.500)         | (155.200)    |
| Net financials                               | (11.276)  | (7.500)  | (11.478)         | (7.800)          | (33.900)     |
| Profit/loss for the period                   | (21.955)  | (16.500) | (21.955)         | (16.500)         | (165.300)    |
| Total assets                                 | 624.811   | 769.285  | 624.810          | 769.285          | 643.115      |
| Investments in property, plant and equipment | (1.100)   | (600)    | (1.100)          | (600)            | (3.500)      |
| Equity                                       | (170.755) | (28.278) | (170.755)        | (28.278)         | (147.900)    |
| <b>Ratios</b>                                |           |          |                  |                  |              |
| Gross margin (%)                             | 6,8       | 7,4      | 6,4              | 7,4              | (19,1)       |
| Net margin (%)                               | (24,0)    | (19,4)   | (24,4)           | (19,4)           | (46,0)       |
| Return on equity (%)                         | 22,1      | -        | -                | 18,7             | 206,8        |
| Equity ratio (%)                             | (27,3)    | -        | -                | (3,7)            | (23,0)       |
| Return of assets (%)                         | (2,0)     | -        | -                | (1,5)            | (24,1)       |

### Ratios

### Calculation formula

|                      |   |  |
|----------------------|---|--|
| Gross margin (%)     | $\frac{\text{Gross profit} \times 100}{\text{Revenue}}$                                     | The entity's operating gearing.                                      |
| Net margin (%)       | $\frac{\text{Profit/loss for the year} \times 100}{\text{Revenue}}$                         | The entity's operating profitability.                                |
| Return on equity (%) | $\frac{\text{Profit/loss for the year} \times 100}{\text{Average equity}}$                  | The entity's return on capital invested in the entity by the owners. |
| Equity ratio (%)     | $\frac{\text{Equity} \times 100}{\text{Total assets}}$                                      | The financial strength of the entity.                                |
| Return of assets (%) | $\frac{\text{Profit before financial income and expenses} \times 100}{\text{Total assets}}$ | Profit from invested capital   |

## **Q1 2023**

The consolidated revenue for Q1 2023 is DKK 91.5m and Operating loss (EBIT) is DKK -12.8m. The result in the Group is impacted by amortization of surplus values capitalized as part of the purchase price allocation. The total amount amortized in Q1 was DKK 11.4m.

At the end of Q1 2023 total assets was DKK 628.1 and total equity amounted to DKK -170.8m.

The financial results of Q3 2022 are below expectations but within guidance for 2023.

## **Outlook**

The outlook for the Group for 2023 is revenue growth in the area of 30-40% on 2022, and an EBITDA margin in the area of 7-12% (adjusted for potential one-off effects). In addition, we expect cash flow generation from ordinary operating to be neutral for 2023.

**Consolidated statement of profit or loss and other comprehensive income**

| DKK'000   | Note | Q1<br>2023      | Q1 2022         | 1/1-31/3<br>2023 | 1/1-31/3<br>2022 | Year<br>2022     |
|---|------|-----------------|-----------------|------------------|------------------|------------------|
| <b>Revenue</b>  | 4    | 91.459          | 84.900          | 91.459           | 84.900           | 359.000          |
| Production costs <sup>A</sup>                                     |      | (85.262)        | (78.600)        | (85.262)         | (78.600)         | (427.600)        |
| <b>Gross profit/(loss)</b>  |      | <b>6.197</b>    | <b>6.300</b>    | <b>6.197</b>     | <b>6.300</b>     | <b>-68.600</b>   |
| Distribution costs  |      | (10.411)        | (9.900)         | (10.411)         | (9.900)          | (45.200)         |
| Administrative costs <sup>B</sup>                                 |      | (8.545)         | (7.900)         | (8.545)          | (7.900)          | (43.500)         |
| Other operating income  |      | 0               | 0               | 0                | 0                | 2.100            |
| Other operating expenses  |      | 0               | 0               | 0                | 0                | 0                |
| <b>Operating profit/(loss)</b>                                    |      | <b>(12.758)</b> | <b>(11.500)</b> | <b>(12.758)</b>  | <b>(11.500)</b>  | <b>(155.200)</b> |
| Financial income  |      | 201             | 300             | 201              | 300              | 600              |
| Financial expenses <sup>C</sup>                                   |      | (11.478)        | (7.800)         | (11.478)         | (7.800)          | (33.900)         |
| <b>Profit/(loss) before tax <sup>D</sup></b>                      |      | <b>(24.035)</b> | <b>(19.000)</b> | <b>(24.035)</b>  | <b>(19.000)</b>  | <b>(188.500)</b> |
| Tax on profit/(loss) for the period                               |      | 2.080           | 2.500           | 2.080            | 2.500            | 23.200           |
| <b>Profit/(loss) for the period</b>                               |      | <b>(21.955)</b> | <b>(16.500)</b> | <b>(21.955)</b>  | <b>(16.500)</b>  | <b>(165.300)</b> |
| Exchange rate adjustments, foreign companies                      |      | (871)           | 293             | (871)            | 293              | (423)            |
| Tax on other comprehensive income                                 |      | 0               | 0               | 0                | 0                | 0                |
| Other comprehensive income, net of tax                            |      | (871)           | 293             | (871)            | 293              | (423)            |
| <b>Total comprehensive income/(loss) for the period</b>           |      | <b>(22.826)</b> | <b>(16.207)</b> | <b>(22.826)</b>  | <b>(16.207)</b>  | <b>(165.723)</b> |
| Profit/(loss) for the period attributable to:                     |      |                 |                 |                  |                  |                  |
| Owners of the Company   |      | (21.955)        | (16.500)        | (21.955)         | (16.500)         | (165.300)        |
| Total comprehensive income/(loss) for the period attributable to: |      |                 |                 |                  |                  |                  |
| Owners of the Company   |      | (22.826)        | (16.207)        | (22.826)         | (16.207)         | (165.723)        |



Amounts related to the acquisition of TRESU Investment A/S and other non-recurring items:

| DKK'000                                 | Q1 2023       | Q1 2022       | 1/1-31/3<br>2023 | 1/1-31/3<br>2022 | Year<br>2022  |
|---|---------------|---------------|------------------|------------------|---------------|
| Depreciation on assets acquired (PPA)   | 9.568         | 11.557        | 9.568            | 11.557           | 45.223        |
| Other expenses 1)                       | 1.748         | 446           | 1.748            | 446              | 2.570         |
| Other income 1)                         | 0             | 0             | 0                | 0                | -500          |
| Interest corporate bonds                | 7.677         | 5.383         | 7.677            | 5.383            | 23.164        |
| Adjustments deferred tax related to PPA | (2.105)       | (2.543)       | (2.105)          | (2.543)          | (9.949)       |
|   | <u>16.888</u> | <u>14.844</u> | <u>16.888</u>    | <u>14.844</u>    | <u>60.508</u> |

1) Other expenses-/income includes costs for redemption of bonds and sale of land

**Consolidated statement of financial position - Assets**

| DKK'000  | 31 Mar 2023    | 31 Mar 2022    | 31 Dec 2022    |
|--|----------------|----------------|----------------|
| Goodwill   | 99.000         | 174.000        | 99.000         |
| Completed development projects                   | 23.245         | 25.802         | 24.200         |
| Patents and licenses*                            | 127.168        | 142.582        | 131.000        |
| Brand  | 37.900         | 37.900         | 37.900         |
| Customer relationship*                           | 54.316         | 76.848         | 59.000         |
| <b>Intangible assets</b>                         | <b>341.629</b> | <b>457.132</b> | <b>351.100</b> |
| Plant and machinery                              | 26.208         | 29.406         | 26.200         |
| Other fixtures and fittings, tools and equipment | 5.273          | 4.064          | 4.900          |
| Leasehold improvements                           | 2.642          | 3.240          | 2.800          |
| Finance lease                                    | 84.160         | 88.916         | 85.800         |
| <b>Property, plant and equipment</b>             | <b>118.283</b> | <b>125.626</b> | <b>119.700</b> |
| Deferred tax assets                              | 0              | 0              | 0              |
| Deposits   | 10.108         | 10.032         | 10.100         |
| <b>Other non-current assets</b>                  | <b>10.108</b>  | <b>10.032</b>  | <b>10.100</b>  |
| <b>Non-current assets</b>                        | <b>470.019</b> | <b>592.705</b> | <b>480.815</b> |
| Inventories**                                    | 74.898         | 49.423         | 73.200         |
| Trade receivables                                | 40.679         | 78.561         | 38.600         |
| Contract work in progress**                      | 24.862         | 12.374         | 19.500         |
| Payable group company                            | 0              | 0              | 0              |
| Tax receivables                                  | 3.301          | 0              | 0              |
| Other short-term receivables                     | 5.041          | 5.558          | 4.500          |
| Prepayments                                      | 1.876          | 6.658          | 2.800          |
| <b>Receivables</b>                               | <b>150.658</b> | <b>152.575</b> | <b>138.600</b> |
| <b>Cash</b>                                      | <b>7.434</b>   | <b>20.506</b>  | <b>23.700</b>  |
| Assets as held for sale                          | 0              | 3.500          | 0              |
| <b>Current assets</b>                            | <b>158.092</b> | <b>176.580</b> | <b>162.300</b> |
| <b>Assets</b>                                    | <b>628.111</b> | <b>769.285</b> | <b>643.115</b> |

\*) Decrease due to recurring amortization

\*\*\*) Increase/Decrease due to normal operation

**Consolidated statement of financial position– Equity and Liabilities**

| DKK'000  | <b>31 Mar<br/>2023</b> | <b>31 Mar<br/>2022</b> | <b>31 Dec<br/>2022</b> |
|--|------------------------|------------------------|------------------------|
| Contributed capital                            | 2.923                  | 2.922                  | 2.922                  |
| Other reserves                                 | 2.443                  | 4.030                  | 3.300                  |
| Retained earnings                              | <u>(176.122)</u>       | <u>(35.230)</u>        | <u>(154.122)</u>       |
| <b>Equity</b>                                  | <b>(170.755)</b>       | <b>(28.278)</b>        | <b>(147.900)</b>       |
| Provisions for deferred tax                    | 49.669                 | 57.637                 | 51.300                 |
| Other provisions                               | 19.882                 | 3.054                  | 19.900                 |
| Corporate bonds                                | 436.059                | 430.770                | 434.200                |
| Finance lease liabilities                      | 76.809                 | 80.721                 | 78.400                 |
| Other payables                                 | <u>8.532</u>           | <u>8.328</u>           | <u>8.600</u>           |
| <b>Non-current liabilities</b>                 | <b><u>590.952</u></b>  | <b><u>580.510</u></b>  | <b><u>592.400</u></b>  |
| Current portion of long-term lease liabilities | 10.351                 | 10.603                 | 10.400                 |
| Bank debt                                      | 64.867                 | 87.491                 | 19.700                 |
| Payable group company                          | 248                    | 266                    | 200                    |
| Contract work, liabilities                     | 51.920                 | 36.578                 | 83.100                 |
| Prepayment customers                           | 12.748                 | 9.682                  | 8.800                  |
| Trade payables**                               | 40.940                 | 35.422                 | 40.100                 |
| Income tax payable                             | 0                      | 15.410                 | 7.900                  |
| Other payables                                 | <u>26.842</u>          | <u>21.601</u>          | <u>28.414</u>          |
| <b>Current liabilities</b>                     | <b><u>207.915</u></b>  | <b><u>217.054</u></b>  | <b><u>198.615</u></b>  |
| <b>Total liabilities</b>                       | <b><u>798.867</u></b>  | <b><u>797.563</u></b>  | <b><u>791.015</u></b>  |
| <b>Equity and liabilities</b>                  | <b><u>628.111</u></b>  | <b><u>769.285</u></b>  | <b><u>643.115</u></b>  |

**Consolidated statement of changes in equity****Consolidated statement of changes equity**

| DKK'000                           | <b>Contributed capital</b> | <b>Other re-serves*</b> | <b>Retained earnings</b> | <b>Total</b>     |
|-----------------------------------|----------------------------|-------------------------|--------------------------|------------------|
| <b>Equity at 1 January 2022</b>   | 2.922                      | 3.737                   | (18.606)                 | (11.947)         |
| Profit for the period             | -                          | -                       | (165.305)                | (165.305)        |
| Other comprehensive income        | -                          | (423)                   | 0                        | (423)            |
| Capital increase                  | 1                          | 0                       | 29.744                   | 29.745           |
| Tax exempt contribution           | -                          | -                       | -                        | -                |
| <b>Equity at 31 December 2022</b> | <u>2.923</u>               | <u>3.314</u>            | <u>(154.167)</u>         | <u>(147.930)</u> |

**Consolidated statement of changes in equity**

| DKK'000                         | <b>Contributed capital</b> | <b>Other re-serves*</b> | <b>Retained earnings</b> | <b>Total</b>     |
|---------------------------------|----------------------------|-------------------------|--------------------------|------------------|
| <b>Equity at 1 January 2023</b> | 2.923                      | 3.314                   | (154.167)                | (147.930)        |
| Profit for the period           | -                          | -                       | (21.955)                 | (21.955)         |
| Other comprehensive income      | -                          | (871)                   | -                        | (871)            |
| Tax exempt contribution         | -                          | -                       | -                        | -                |
| <b>Equity at 31 March 2023</b>  | <u>2.923</u>               | <u>2.443</u>            | <u>(176.122)</u>         | <u>(170.756)</u> |

\*) Other reserves consist of exchange differences on translating foreign companies.

**Consolidated statement of cash flows**

| DKK'000  | YTD Q1<br>2023  | YTD Q1<br>2022  | YTD<br>2022   |
|--|-----------------|-----------------|---------------|
| Operating profit/loss                                    | (12.758)        | (11.600)        | (155.300)     |
| Amortisation, depreciation                               | 11.398          | 15.600          | 62.700        |
| Other provisions and payables                            | 1.900           | (5.200)         | 11.600        |
| Working capital changes                                  | (38.303)        | (42.600)        | 27.000        |
| <b>Cash flows from ordinary operating activities</b>     | <b>(37.763)</b> | <b>(43.800)</b> | <b>21.000</b> |
| Financial income received                                | 105             | 300             | 600           |
| Financial expenses paid                                  | (7.800)         | (7.800)         | (28.000)      |
| Income taxes refunded/paid                               | (11.200)        | 6.300           | 12.400        |
| <b>Cash flows from operating activities</b>              | <b>(56.658)</b> | <b>(45.000)</b> | <b>6.000</b>  |
| Acquisition etc. of intangible assets                    | (1.300)         | (100)           | (3.200)       |
| Acquisition etc. of property, plant and equipment        | (1.100)         | (600)           | (3.500)       |
| Acquisition etc. of financial fixed assets               | 0               | 0               | (100)         |
| Proceeds from disposal of financial fixed assets         | 0               | 0               | 3.500         |
| Proceeds from disposal of property, plant and equipment  | 0               | 0               | 0             |
| <b>Cash flows from investing activities</b>              | <b>(2.400)</b>  | <b>-700</b>     | <b>-3.300</b> |
| Proceeds from (repayments of) related party borrowings   | 0               | 0               | 200           |
| Leasing  | (2.384)         | (2.500)         | (9.900)       |
| Repayment of bank debt                                   | 64.867          | 51.100          | (16.600)      |
| Tax exempt contribution received from parent             | 0               | 0               | 29.700        |
| <b>Cash flows from financing activities</b>              | <b>62.483</b>   | <b>48.600</b>   | <b>3.400</b>  |
| <b>Increase/decrease in cash and cash equivalents</b>    | <b>3.425</b>    | <b>2.900</b>    | <b>6.100</b>  |
| Cash and cash equivalents at the beginning of the period | 4.000           | 17.600          | 17.600        |
| <b>Cash and cash equivalents end of the period</b>       | <b>7.425</b>    | <b>20.500</b>   | <b>23.700</b> |
| Cash and cash equivalents at period end are composed of: |                 |                 |               |
| Cash   | 7.400           | 20.500          | 23.700        |
| <b>Cash and cash equivalents end of the period</b>       | <b>7.425</b>    | <b>20.500</b>   | <b>23.700</b> |

## Notes to the consolidated interim financial statements

### Overview notes

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## Notes

### 1. Basis of preparation

This interim financial report comprises condensed unaudited consolidated financial statements of TRESU Investment Holding A/S and its subsidiaries.

As of 21 June 2017, TRESU Investment Holding A/S, ultimately majority-owned by the private equity fund, Altor Fund IV Holding AB, acquired TRESU Investment A/S and its subsidiaries through the purchase of the entire share capital of TRESU Investment A/S, also a Danish company.

The unaudited interim consolidated financial statements for Q1 2023 have been prepared in accordance with IAS 34 Interim Financial Reporting, and additional Danish disclosure requirements for interim financial reports of listed companies and should be read in conjunction with the Group's last annual consolidated financial statements as at and for the year ended 31 December 2022 ('last annual financial statements'). They do not include all of the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to understanding the changes in the Group's financial position and performance since the last annual financial statements.

The consolidated financial statements are presented in Danish Kroner, which is the Parent Company's functional currency.

### 2. Changes in significant accounting policies

#### **New standards, interpretations and amendments adopted by the Group**

No additional standards have been implemented in the period, only amendments and improvements to existing standards. These changes have no impact on the Group.

### 3. Use of estimates and judgement

Management of the Company has made a number of estimates and assumptions related to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities in the preparation of these consolidated interim financial statements in conformity with IFRS. Actual results could differ from those estimates.

Impairment test includes estimated future cash flow and discounting rate.

The estimates and underlying assumptions are reviewed on an ongoing basis. Significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual financial statements.

## 4. Revenue

| DKK'000  | Q1<br>2023    | Q1<br>2022    | YTD<br>Q1<br>2023 | YTD<br>Q1<br>2022 |
|--|---------------|---------------|-------------------|-------------------|
| Sale of goods  | 54.877        | 48.063        | 54.877            | 48.063            |
| Sale of service  | 1.011         | 2.168         | 1.011             | 2.168             |
| Income from contract work in progress (turnkey projects) | 35.571        | 34.643        | 35.571            | 34.643            |
| <b>Revenue</b>   | <u>91.459</u> | <u>84.874</u> | <u>91.459</u>     | <u>84.874</u>     |

### Disaggregation of revenue

In the following table, revenue is disaggregated by major products and service lines, geographical market and timing of revenue recognition.

| Reportable segment                                   | Revenue external customer |               |                |                |
|--|---------------------------|---------------|----------------|----------------|
| DKK'000  | Q1<br>2023                | Q1<br>2022    | YTD<br>Q1 2023 | YTD<br>Q1 2022 |
| <b>Primary geographical markets</b>                  |                           |               |                |                |
| Denmark  | 822                       | 1.396         | 822            | 1.396          |
| Europe   | 30.371                    | 34.478        | 30.371         | 34.478         |
| Asia   | 8.980                     | 28.586        | 8.980          | 28.586         |
| South- & North America                               | 47.843                    | 17.362        | 47.843         | 17.362         |
| Middle East and Africa                               | 3.383                     | 3.046         | 3.383          | 3.046          |
| Other markets  | 59                        | 6             | 59             | 6              |
|  | <u>91.459</u>             | <u>84.874</u> | <u>91.459</u>  | <u>84.874</u>  |
| <b>Major products/service lines</b>                  |                           |               |                |                |
| In-line flexo printing machines                      | 55.196                    | 54.428        | 55.196         | 54.428         |
| Ancillary products                                   | 36.263                    | 30.446        | 36.263         | 30.446         |
|  | <u>91.459</u>             | <u>84.874</u> | <u>91.459</u>  | <u>84.874</u>  |
| <b>Timing of revenue recognition</b>                 |                           |               |                |                |
| Products and services transferred at a point in time | 55.888                    | 50.231        | 55.888         | 50.231         |
| Products transferred over time                       | 35.571                    | 34.643        | 35.571         | 34.643         |
|  | <u>91.459</u>             | <u>84.874</u> | <u>91.459</u>  | <u>84.874</u>  |



## 5. Asset held for sale

In August 2019 the Company moved into a new domicile, and the former corporate building and related land was sold Q3 2022.

## 6. Financial instruments

| DKK'000   | 31/Mar/23      | 31/Mar/22      |
|---|----------------|----------------|
| <b>Categories of financial instruments</b>              |                |                |
| Deposits  | 10.108         | 10.032         |
| Trade receivables                                       | 40.679         | 78.561         |
| Other short-term receivables                            | 5.041          | 5.558          |
| Prepayments   | 1.876          | 6.658          |
| Cash  | 7.434          | 20.506         |
| <b>Assets at amortized costs</b>                        | <b>65.139</b>  | <b>121.314</b> |
| Corporate bonds   | 436.059        | 430.770        |
| Finance lease liabilities                               | 87.160         | 91.324         |
| Bank debt   | 64.867         | 87.491         |
| Payable to group company                                | 248            | 266            |
| Trade payables  | 40.940         | 35.422         |
| Other payables  | 26.842         | 21.601         |
| <b>Financial liabilities measured at amortized cost</b> | <b>656.116</b> | <b>666.873</b> |

### Financial risks

Financial risks, including market, currency, interest, liquidity, and credit risks are consistent with those disclosed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2022.

## **7. Commitments and contingencies**

The Group has since August 2019 leased the facilities on Venusvej in Kolding.

The Group has paid an initial amount of DKK 10m in deposit.

The lease contract includes a non-termination period until September 2033 and the future minimum payments according to the contract is DKK 89,2m for this period.

## **8. Related parties**

The following parties have a controlling interest:

- Altor Fund IV Holding AB, Stockholm, shareholder, ultimate owner
- TRESU Group Holding A/S, CVR-no. 37752088, Kolding, shareholder, parent

## **9. Subsequent events**

No subsequent events.

## **10. Accounting policies**

Except as described in note 2, the accounting policies applied in these interim financial statements are the same as those applied in the Group's consolidated financial statements as at and for the year ended 31 December 2022.